

Connect Ads is NOW HIRING!
Client Account Manager
Cairo, Egypt

Focus on maximizing revenue from Media agencies and direct clients, lead optimization efforts and improve campaign set up.

Roles and Responsibilities

- Lead optimization efforts and improve campaign set-up, monitor the performance, and advise on optimization processes.
- Be accountable in **Product Adaption across agency teams and strategic clients to increase the STR.**
- Synchronize with AEs/Client Partners on the pod strategy and tactical plans on quarterly basis.
- Work closely with our business stakeholders (clients and agencies) on Upsells and Campaign extensions.

Qualifications

- 3+ years of relevant Digital/Online Account Management or media agency experience
- Great Communication and presentation skills
- Proven fluent written and spoken English
- Able to articulate digital technologies in a simple context
- CRM and Salesforce experience are a plus

To apply, please send your CV to careers@connectads.com and state the title in the Subject line

Benefits

- We offer a people-focused culture that fosters inclusion, diversity, innovation, and a flexible work setup: remotely, in-office, and hybrid models.
- A performance-based company that offers 21 to 30 vacation days, excellent career advancement opportunities, and lucrative compensation including bonuses.
- Working in a hyper-growth environment, you will enjoy numerous learning and career development opportunities.
- Accelerated learning opportunities - attending training, conferences, and events as needed
- An excellent opportunity to grow and work with the most amazing people in the industry
- Being part of an environment that offers challenging goals, autonomy, and mentoring creates incredible opportunities for you and the company.

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